

**Record on Appeal – Tab 4 (Part 1 of 2)**

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**UNITED STATES BANKRUPTCY COURT  
NORTHERN DISTRICT OF CALIFORNIA**

In re: ACAYA, Leticia

Chapter 13  
Case No. 06-51741 MM

Debtor(s)

**POINTS AND AUTHORITIES IN  
OPPOSITION TO OBJECTION TO  
CONFIRMATION OF PLAN BY  
CREDITOR WELLS FARGO  
FINANCIAL**

Date: February 16, 2007  
Time: 10:00 A.M.  
Judge: Honorable Marilyn Morgan  
Place: U.S. Bankruptcy Court  
The Quadrangle, Room 214  
1000 S. Main Street, Salinas, CA

**STATEMENT OF FACTS**

**1. THE PROPOSED PLAN**

On September 7, 2006, debtor filed a Chapter 13 bankruptcy. Included in this bankruptcy is a secured claim of Wells Fargo Financial (hereinafter "WFF") consisting of a motor vehicle commonly known as a 2005 Chevy Cavalier (hereinafter "Chevy" or "Vehicle"). Debtor

1 proposed to pay WFF the mid Kelly Blue Book value of the vehicle, or \$9,757.00, at 7% interest.  
2 Debtor proposed this value based upon the age, condition, and options on the Vehicle. Due to  
3 the soft market for used cars given the large discounts and 0% financing currently offered on  
4 new cars, WFF assent to the proposed value was anticipated per Section 1325(a)(5).  
5

## 6 **2. OBJECTION TO CONFIRMATION**

7

8 On October 13, 2006, counsel for WFF filed an objection to confirmation of debtor's  
9 proposed Chapter 13 plan. Among several objections interposed therein, WFF asserted that it  
10 should be entitled to the full contract balance owed at the time of the bankruptcy filing pursuant  
11 to the application of 11 U.S.C. 1325(a) because the debt that WFF financed was purchase money  
12 for a motor vehicle for the personal use of the debtor that was incurred with 910 days of the  
13 bankruptcy filing. See attached WFF Objection as Exhibit 1.  
14

## 15 **3. THE VEHICLE "PURCHASE"**

16

17 On or about June 15, 2005, 449 days preceding the bankruptcy filing, the debtor took her  
18 vehicle, then a 2003 Ford Taurus, to Cardinale Mazda Daewoo VW (hereinafter "Dealer") in  
19 response to a letter she received from Dealer offering to sell her a new car. Debtor was  
20 dissatisfied with the Ford as the windshield defroster did not work. Debtor paid \$9,288.00 for  
21 the 2005 Chevy Cavalier (hereinafter "Vehicle" or "Chevy"). In addition to this charge, debtor  
22 paid \$45.00 for document preparation, \$676.64 in sales tax, \$2,495 for an optional service  
23 contract, \$600.00 for GAP insurance, \$135.00 for license fees (Est.) and \$8.75 in California tire  
24 fees. See the attached Purchase Contract as Exhibit 2.  
25  
26  
27  
28

1 **4. THE NEGATIVE TRADE-IN**

2  
3 In order to proceed with the purchase, the debtor "rolled" the loan balance on the Ford  
4 Taurus into the new loan financed by WFF. The balance on the Ford loan was \$13,683.00 at the  
5 time of the new purchase. The Dealer gave debtor a trade-in value for her Ford of \$7,000.00.  
6 This resulted in a negative trade-in of \$6,683.00 which she financed at 14.5%, the same rate she  
7 financed the Chevy. Including finance and other charges, and the negative trade-in, debtor paid  
8 \$29,049.90 for the Chevy. The negative trade-in, or antecedent debt, amounts to 33.5% of the  
9 total amount financed by WFF of \$19,939.39.

10  
11 **ARGUMENT**

12  
13 **1. PURSUANT TO THE HANGING PARAGRAPH FOLLOWING 11 U.S.C.**  
14 **SECTION 1325 (a)(9) THE CRAM DOWN OF A SECURITY INTEREST IN A MOTOR**  
15 **VEHICLE IS PERMISSIBLE WHEN ANTECEDENT DEBT IS INCLUDED IN THE**  
16 **PURCHASE CONTRACT**

17  
18 The hanging paragraph following 11 U.S.C. Section 1325(a)(9) of the Bankruptcy Abuse  
19 Prevention and Consumer Protection Act of 2005 (hereinafter "BAPCPA") substantially changed  
20 the treatment of allowed secured claims in the Chapter 13 plan. Prior to that time, if a creditor  
21 had a claim secured by a motor vehicle, the debtor could use Sections 506, 1322, and 1325 to  
22 "cram down" the amount owed for the secured claim to the replacement value of the vehicle. In  
23 re Rash, 520 U.S. 456, 117 S.Ct. 879, 138 L.Ed.2d 148 (1997). The Section 506 secured claim  
24 was then paid with interest under the plan. In re Till, 541 U.S. 465, 124 S.Ct. 1951, 458 L.Ed.  
25 2d 787 (2004). In changing the treatment of motor vehicle under the plan, BAPCPA created the  
26 910 rule. This new rule contained in the hanging paragraph following Section 1325(a)(9)

1 provides that if a security agreement is the basis for a secured claim, and said security agreement  
2 constitutes a "purchase money security interest" in a motor vehicle that was purchased by the  
3 debtor within 910 days of the filing of the petition, then Section 506 cannot be used to establish  
4 the treatment of the secured claim by the plan. The amount owed under the contract at the time  
5 of the filing of the petition becomes the secured claim irrespective of the value of the collateral.  
6

7 Unlike other Sections of Chapter 13 which refer to the treatment of secured claims (see  
8 for example Section 1322(b)(2) and Section 1325(a)(5)), the 910 rule specifically takes the  
9 added step of requiring that the secured claim be a purchase money security interest. This differs  
10 from the mere characterization of the security interest as a secured claim.  
11

12 However, the bankruptcy law does not define "purchase money security interest" for  
13 purposes of the 910 rule. Therefore, the Bankruptcy court should fashion its own definition of  
14 purchase money security interests for the purpose of application of the 910 rule. In other areas  
15 of the Bankruptcy Code, such as Section 522(f), the vast majority of case law indicates that  
16 bankruptcy courts should apply state law in defining the term "purchase money security  
17 interest."  
18

19 In 2001, the State of California adopted the revised Uniform Commercial Code,  
20 renumbering the various sections of the old Uniform Commercial Code. The revised Code as  
21 adopted in California Section 9103 makes sure that there is no precise definition of "purchase  
22 money security interest" as it applies in consumer cases. However, in business cases *only*, the  
23 state adopted prior case law which indicated that California was a dual status state as opposed a  
24 "transformation" state. This means that in a business case, a contract could be dissected with the  
25 result that part of the contract might be deemed to include a purchase money security interest and  
26 part of it may not. The transformation rule, rejected by the Code in business cases *only* states  
27 that if there is any refinancing or cross-collateralization of the collateral, then the entire amount  
28

1 is transformed to non-purchase money security. U.C.C. Section 9103 Comment 7. *The state*  
 2 *expressly declined to adopt the dual status rule in consumer cases, instead leaving it up to the*  
 3 *individual courts to fashion a rule based upon the facts and circumstances before it.* U.C.C.  
 4 Section 9103 Comment 8.

5  
 6 California is unlike other states, such as Kansas, which specifically deleted references to  
 7 consumer transactions in Section 9103(f), (g), and (h) by omitting this language from their  
 8 adaptation of the Uniform Commercial Code. Kansas in effect did specifically adopt the dual  
 9 status rule for the analysis of purchase money security interests in a consumer retail installment  
 10 contract. In re Vega, 344 B.R. 616, n.29 (Bankr. KS 2006).

11  
 12 There appear to be few cases analyzing the meaning of purchase money security interest  
 13 in the consumer automobile context in California. However, there is a plethora of law under  
 14 Bankruptcy Code Section 522(f) dealing with the destruction and transformation of security  
 15 interests by debtors seeking to avoid liens on household goods and furnishings under Section  
 16 522(f)B. Although the cases do not deal with automobiles as collateral, the cases are helpful in  
 17 that they show the Bankruptcy Court's interpretation of destruction and transformation of  
 18 purchase money security interest under California state law. The Ninth Circuit in In re  
 19 Matthews, 724 F.2d 798, which involved a purchase money loan for furniture, looked to the  
 20 California Commercial Code 9107 (now 9103 which contains immaterial differences) to define  
 21 purchase money security, stating that "Purchase money security is an exceptional category in the  
 22 statutory scheme that affords priority to its holder over other creditors, but only if the security is  
 23 given for the precise purpose as defined in the statute." ( Id. at page 801.) In re Matthews  
 24 involved a lender who subsequently agreed to issue a new loan to give the borrowers a longer  
 25 time to pay off the original furniture loan. The new loan was not for the purpose of purchasing  
 26 the furniture, which they had already purchased, so was not a purchase money loan, and the  
 27  
 28

1 furniture was no longer purchase money security. Id.

2  
3 In re Matthews cites California Commercial code section 9107, defining purchase money  
4 security as follows: "A security interest is a "purchase money security interest" to the extent that  
5 it is (a) Taken or retained by the seller of the collateral to secure all or part of its price, or (b)  
6 Taken by a person who by making advances or incurring an obligation gives value to enable the  
7 debtor to acquire rights in or the use of collateral if such value is in fact so used. Cal. Comm.  
8 Code 9107 (West, 1964)." The present version of 9107, Code section 9103, is attached as  
9 Exhibit 3.

10  
11 Further, the court quoted the official commentary to the California Commercial Code as  
12 follows: "When a purchase money interest is claimed by a secured party who is not a seller, he  
13 must of course have given present consideration. This section therefore provides that the  
14 purchase money party must be one who gives value "by making advances or incurring an  
15 obligation;" the quoted language excludes from the purchase money category any security  
16 interest taken as security for or in satisfaction of a pre-existing claim or antecedent debt." (In re  
17 Matthews at 801)

18  
19 Accordingly, in California, at least one bankruptcy court determined that in consumer  
20 transactions under the Commercial Code, the portion of the claim that represents antecedent debt  
21 is not entitled to purchase money security. Moreover, any argument of WFF that by financing  
22 the negative trade-in amount "enabled" the debtor to acquire the collateral is faulty because if  
23 this were true, every automobile financing contract would involve such negative equity  
24 financing.

25  
26 In the present case, WFF cannot claim a purchase money security interest in the negative  
27  
28

1 trade-in based upon their payoff of the antecedent debt financed by Bay Federal Credit Union for  
 2 the Taurus that debtor traded in. Bay Federal is the only entity that could have claimed a  
 3 purchase money security interest in that amount as Bay Federal Credit Union's loan did not  
 4 include antecedent debt and enabled debtor to purchase the Ford.

5  
 6 **3. THE EXTENT OF THE CRAM DOWN OF A SECURITY INTEREST IN A**  
 7 **MOTOR VEHICLE SUBJECT TO THE 910 RULE DEPENDS UPON THE COURT'S**  
 8 **APPLICATION OF STATE LAW**

9  
 10 As noted above, the California Commercial Code Section 9103 and the Official  
 11 Comments related thereto "...leave to the court the proper determination of the proper rules in  
 12 consumer-goods transactions."

13  
 14 **A. "DUAL STATUS" CRAM DOWN**

15  
 16 A good example of application of the dual status rule is found in In re Vega, 344 B.R. 616  
 17 (Bankr., D. Kansas, 2006). This case held that where there was a negative trade in value  
 18 included in the secured 910 vehicle loan, only the portion of the loan that was actually used to  
 19 acquire the vehicle would be allowed as a purchase money lien. This case, as all of the relevant  
 20 cases, depends on the state law definition of purchase money security.

21  
 22 As in the instant debtor's case, the lender in Vega rolled the negative equity in the trade in  
 23 vehicle into a new loan, and paid off the prior loan. The vehicle was used for the personal use  
 24 of the debtor, so the issue in Vega was whether all the 910 vehicle claim was secured by a  
 25 purchase money security interest (in this case, referred to as PMSI), whether a portion of the debt  
 26 was secured by a purchase money lien or whether no portion of the debt was secured by a  
 27



1 purchase money lien. In this case the debtor did not contest that the actual purchase price of the  
2 vehicle was secured by PMSI. "Here, Debtors argue they are not trying to cram down that part  
3 of UAC's claim that is represented by the purchase price of the vehicle..." (Id. at 621).

4  
5 The Kansas court cited the Kansas statute defining PMSI: "an obligation of an obligor  
6 incurred as all or part of the price of the collateral or for value given to enable the debtor to  
7 acquire rights in or the use of the collateral if the value is in fact so used." The court further  
8 noted that "A secured party claiming a purchase-money security interest has the burden of  
9 establishing the extent to which the security interest is a purchase money security interest." (Id.  
10 at 622). Further, the court held that in Kansas, "the dual-status rule applies, meaning that a  
11 creditor's purchase money status is not lost merely because of a refinancing or infusion of new  
12 proceeds. Therefore, a security interest in goods is a PMSI to the extent that the goods are  
13 purchase-money collateral, and non-PMSI as to the remainder." (Id. at 623). The court found that  
14 Kansas had rejected the transformation rule under which a security interest would lose all of its  
15 PMSI character if the collateral secured more than the price of the collateral or if the loan was  
16 refinanced with the infusion of some new proceeds. Kansas had rejected a former provision of  
17 the Kansas Commercial Code that generally leaves courts free to apply case law to determine  
18 whether a security interest loses its PMSI status in consumer-goods transactions. (Id. footnote 20  
19 at 623). Therefore, the court allowed a PMSI claim in the amount of the original vehicle claim  
20 less the negative trade in value that was included in that claim. The negative trade in amount  
21 would thus be treated as an unsecured claim.

22  
23 If the court chose to apply the Dual Status Rule in the instant case, it is debtor's position  
24 that WFF has the burden to show what amount of their remaining balance is purchase money as  
25 they have the access to the accounting that would allow such a calculation. It is also debtor's  
26 position that under this Rule, any payments made by debtor made prior to the bankruptcy filing  
27

1 should be applied to the purchase money security amount financed by WFF and not to the non-  
2 purchase money antecedent debt financed by Bay Federal Credit Union as any different result  
3 would prejudice unsecured creditors and violate the Bankruptcy Code by treating unsecured  
4 creditors in the same class differently.

5  
6 **B. "TRANSFORMATION" CRAM DOWN**

7  
8 A good example of application of the transformation rule is found in In re Peaslee, 2006  
9 WL 3759476 (Bankr. W.D.N.Y. 2006) which examined the same issues regarding the negative  
10 trade-in of a vehicle. In Peaslee, GMAC had a secured claim of \$17,904.95 on a 910 vehicle and  
11 the Debtor's plan proposed treating \$6954.95 of the vehicle claim as unsecured, due to the  
12 negative trade in value included in the GMAC claim.

13  
14 The court's decision cited the New York Commercial Code definition of PMSI in Section  
15 9103 as follows:

16  
17 (1) "Purchase-money collateral" means goods or software that secures a purchase-  
18 money obligation incurred with respect to that collateral; and (2) "purchase-  
19 money obligation" means an obligation of an obligor incurred as all or part of the  
20 price of the collateral or for value given to enable the debtor to acquire rights in  
21 or the use of the collateral if the value is in fact so used.

22 (b) Purchase-money security interest in goods. A security interest in goods is a  
23 purchase-money security interest: (1) to the extent that the goods are purchase-  
24 money collateral with respect to that security interest..."

25  
26 These sections of the New York commercial code are identical to the current California  
27  
28

1 Section 9103 (see Exhibit 3.)

2  
3 After a detailed examination of multiple arguments of the debtor and GMAC, as well as  
4 the Chapter 13 Trustee's arguments that the court should adopt the transformation rule, rather  
5 than the dual-status rule, because of the difficulty of trying to determine from numerous  
6 complicated financing arrangements of vehicle dealers and lenders the exact amount of PMSI vs  
7 non-PMSI claims, the court went on to hold that New York law allows judges the discretion of  
8 choosing to use the dual-status rule or the transformation rule, and due to the "Evidentiary  
9 nightmare"... "that would be experienced in the Bankruptcy Courts if they had to unwind the  
10 manipulations included in so many of the retail installment contracts where negative equity on a  
11 trade in has been rolled -in and refinanced in order to determine...." "the actual amount of debt  
12 that is a purchase money obligation"... "it is reasonable to conclude that Congress would have  
13 intended the Bankruptcy Courts to avoid making such determinations." (In re Peaslee at 11).

14  
15 In the instant debtor's case, there is no question that the negative equity included in Ms.  
16 Acaya's contract should be treated as non-PMSI. Looking at the California Commercial Code,  
17 Section 9103, subsection (h) states:

18  
19 "The limitation of the rules in subdivisions (e), (f) and (g) to transactions other  
20 than consumer-goods transactions is intended to leave to the court the  
21 determination of the proper rules in consumer-goods transactions. The court may  
22 not infer from that limitation the nature of the proper rule in consumer-goods  
23 transactions and may continue to apply established approaches."

24  
25 This is the same rule used in In re Peaslee to support the court's application of the  
26 transformation rule rather than the dual- status rule. Under California Commercial Code section  
27

1 9103 the same conclusion should be reached in the instant case, namely that the value of the  
 2 secured claim should be calculated pursuant to Section 506(a), the retail value of the vehicle  
 3 considering its age and condition, with the balance of the claim being classified as unsecured.  
 4  
 5  
 6

7 **3. CALIFORNIA CIVIL CODE SECTION 2981, THE MOTOR VEHICLE SALES**  
 8 **AND FINANCE ACT, CANNOT BE USED TO ALTER THE MEANING OF PURCHASE**  
 9 **MONEY SECURITY INTEREST AS DEFINED BY SECTION 9103 OF THE**  
 10 **CALIFORNIA COMMERCIAL CODE.**  
 11

12 In re Peaslee and In re Graupner, 2006 WL 3759457 (Bankr. M.D. GA 2006) appear to be  
 13 the only two cases, with substantially similar facts, where the bankruptcy court reviewed the  
 14 state's Motor Vehicle Sales and Finance Act (hereinafter "MVSFA") in determining the nature  
 15 and extent of the automobile creditor's purchase money security interest in debtor's vehicle. It  
 16 should be noted at the outset that New York, Georgia, and California have an substantially  
 17 similar definitions contained in their respective MVSFA of "Cash Price." See In Re Graupner,  
 18 In re Peslee and the California MVSFA, attached as Exhibit 4.  
 19

20 In re Graupner was factually a very similar case to In re Vega and In re Peaslee, but with  
 21 the opposite outcome. In the Georgia version of the Uniform Commercial Code, the definition  
 22 of PMSI is practically identical to the Kansas version, and In re Graupner appeared to be headed  
 23 for the same conclusion as In re Vega and In re Peaslee until another section of the Official Code  
 24 of Georgia Annotated is introduced, the Motor Vehicle Sales Financing Act, which states that  
 25 "The cash sale price may also include any amount paid to the buyer or to a third party on behalf  
 26 of the buyer to satisfy a lease on or a lien on or a security interest in a motor vehicle used as a  
 27  
 28

1 trade-in on the motor vehicle..." Based on this Georgia Motor Vehicle Sales Financing Act, the  
 2 court held that all of the vehicle claim was PMSI. This court's misguided decision was based  
 3 upon the court's attempt to reconcile Georgia's Commercial Code definition of purchase money,  
 4 that "an obligation of an obligor incurred as all or part of the *price* of the collateral..." with the  
 5 Civil Code's definition of "**Cash Price**" which includes the "...payment of a prior credit or lease  
 6 balance remaining on property being traded in."

7  
 8 The court's feeble attempt in In re Graupner to reconcile these completely unrelated  
 9 Code provisions should not be looked to as persuasive authority as the analysis by the Court was  
 10 seriously flawed. As aptly noted by the court in In re Peaslee in looking to New York's  
 11 MVSFA, which had an identical provision to Georgia's MVSFA, "...the price, however it is  
 12 termed in a retail installment contract, is for the purposes of financial disclosure to the consumer,  
 13 not for the purposes of determining whether debt is secured by a purchase money obligation and  
 14 a purchase money security interest under Section 9103 and the Section 1325(a)(9) Hanging  
 15 Paragraph." In re Peaslee at 9. Moreover, the Court in In re Peaslee stated that the "...Court is  
 16 able and required to determine, for the purpose of enforcing the provisions of the Section  
 17 1325(a)(9) Hanging Paragraph, whether claims of the secured creditors include debt that is or is  
 18 not secured by a purchase money security interest, irrespective of what any retail installment  
 19 contract may indicate is the overall 'price' of a motor vehicle acquisition for financial disclosure  
 20 purposes." Id.

21  
 22 In the instant case, the court should find that the Civil Code's MVSFA is for purposes of  
 23 financial disclosure and cannot be used to alter the definition of purchase money security interest  
 24 under the Commercial Code or the enforcement of the hanging paragraph following Section  
 25 1325(a)(9) of the Bankruptcy Code. As such, the negative trade-in cannot be considered  
 26 purchase money security.

1  
2  
3 **4. CONGRESS DID NOT INTEND THE HANGING PARAGRAPH FOLLOWING**  
4 **11 U.S.C. SECTION 1325(a)(9) TO ALLOW ABUSE BY AND A WINDFALL TO**  
5 **AUTOMOBILE CREDITORS**  
6

7 Congress did not and could not have intended the hanging paragraph following Section  
8 1325(a)(9) to allow abuse by or a windfall to, automobile creditors within the Chapter 13  
9 context.  
10

11 The 910 rule was designed to end the abusive practice of debtors purchasing cars on the  
12 eve of bankruptcy, then filing bankruptcy and cramming down the value of the cars to the  
13 replacement value. In re Quevedo, 345 B.R. 238, (Bankr. S.D. Cal. 2006). Congress did not  
14 intend to create a new abuse by permitting secured creditors to add antecedent debt to the  
15 purchase price of a car and thereby inflate the amount owed on a secured claim beyond all  
16 reason. Certainly, Congress did not intend someone pay \$100,000.00 for a 2005 Chevy Cavalier  
17 if that in fact was the amount included in the rollover debt.  
18

19 If the Court agrees with the position of WFF in this case, creditors will be free to  
20 manipulate figures to add any type of antecedent debt which they may have with the debtor. For  
21 instance, WFF or one of its affiliates frequently issues credit cards to their customers and may  
22 attempt to add this debt to the purchase price of an automobile. If creditors such as WFF are  
23 allowed to blatantly include unsecured antecedent debt in the purchase of an automobile, WFF  
24 could insist that such debt be included prior to finance of the automobile. This is certainly not  
25 what congress intended. Instead, Congress intended to stop the abusive practice of debtor's  
26 buying cars in contemplation of bankruptcy and then cramming down the amount owed for the  
27  
28

1 car to the replacement value of the vehicle. It is noted that under debtor's position, WFF will  
2 still be in a better position than they would have been under the old law as they are now entitled  
3 to the retail value.

4  
5 Congress certainly did not intend lender such as WFF to continually add to the price of  
6 cars being purchased with antecedent debt at the ultimate expense of unsecured creditors. The  
7 intent of Congress was to protect lenders such as WFF from the effects of depreciation on newly  
8 purchase cars. Quevedo, supra. It is not intended to create a windfall.

9  
10 **CONCLUSION**

11  
12 Although the question of whether a negative trade in value should be considered part of a  
13 purchase money security interest in a vehicle contract under the 910 rule has not been decided in  
14 California, there is ample authority to conclude that it should not be considered a purchase  
15 money security interest, and further to conclude that the bankruptcy courts have the authority to  
16 decide whether the inclusion of negative trade in value should transform a vehicle subject to the  
17 910 rule so that it may be valued pursuant to Section 506:

18  
19 The Ninth Circuit has held that a Purchase Money Security Interest is "an exceptional  
20 category in the statutory scheme" but is to be applied only if "the security is given for the precise  
21 purpose as defined in the statute." (In re Mathews.)

22  
23 The California Commercial Code provides that courts have the authority, and in fact have  
24 the duty, to decide whether the dual status rule or the transformation rule applies to consumer-  
25 goods transactions involving security interests that include both Purchase money and payment of  
26 antecedent debt. (CA Commercial Code Section 9103 and Comment 8.)

1 Public policy requires that the 910 vehicle loan provisions of BAPCPA cannot be used as  
2 a windfall for creditors to add large negative trade in values, or other unsecured debt, at high  
3 interest rates to consumer automobile loans and remain immune from the valuation provisions of  
4 Section 506. The BAPCPA provisions must be construed both as a "Consumer Protection Act"  
5 as well as "Bankruptcy Abuse Prevention."

6  
7  
8 Respectfully submitted,

9  
10 Date: January 26, 2007

/s/ Trevor R. Mirkes  
TREVOR R. MIRKES  
Attorney for Debtor



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WELLS FARGO FINANCIAL ACCEPTANCE

7  
8 UNITED STATES BANKRUPTCY COURT  
NORTHERN DISTRICT OF CALIFORNIA

9  
10 SAN JOSE DIVISION

11	In re	)	Case No. 06-51741-MMOR
11	LETICIA I. ACAYA,	)	
12	Debtor(s).	)	Chapter 13
13		)	
13		)	Date: 10/25/2006
14		)	Time: 11:00 AM
14		)	Judge: Hon. Marilyn Morgan
15		)	Place: 280 South 1st Street
15		)	Room 3070
16		)	San Jose, CA 95113-3099
16		)	
17		)	

18 **OBJECTION OF WELLS FARGO FINANCIAL ACCEPTANCE TO CONFIRMATION**  
19 **OF PLAN**

20 TO THE DEBTOR, DEBTOR'S ATTORNEY OF RECORD, THE CHAPTER 13  
21 TRUSTEE, AND ALL OTHER INTERESTED PARTIES:

22 Wells Fargo Financial Acceptance (hereinafter "Secured Creditor") objects to the Chapter  
23 13 Plan (hereinafter "Plan") of the above captioned debtor(s) (hereinafter "Debtor") for the  
24 following reasons:

25 **STATEMENT OF FACTS:**

26 Secured Creditor has a perfected security interest in Debtor's 2005 Chevrolet Cavalier,  
27 Vehicle Identification No. 1G1JC52F857129833 (hereinafter "Vehicle"), pursuant to a Motor  
28 Vehicle Contract & Security Agreement dated 6/15/2005 (hereinafter "Contract") entered into

1 between Debtor and Secured Creditor's predecessor-in-interest ("Dealer"). A true and correct  
2 copy of the Contract is attached hereto as Exhibit A. Upon execution of the Contract Debtor wa  
3 obligated to pay Secured Creditor \$19,939.39 at an annual percentage rate of 14.50% over 60  
4 monthly payments of \$440.15.

5 The net payoff under the Debtor's Contract, as of the petition date, was \$17,099.89 and  
6 the Debtor's Plan proposes to value the Vehicle at \$9,757.00, payable at 7.00% with a monthly  
7 payment of \$100. The Plan proposes to pay unsecured claimholders a 0% dividend.

8 **THE PLAN'S PROPOSED VEHICLE VALUE FAILS TO PROVIDE THE PRESENT**  
9 **VALUE OF SECURED CREDITOR'S CLAIM AS REQUIRED**  
10 **BY 11 U.S.C. § 1325**

11 Secured Creditor objects to confirmation of Debtors' Plan on the grounds that the Vehicle  
12 value set forth in the Plan fails to provide Secured Creditor with the full value of its claim in  
13 violation of 11 U.S.C. § 1325. The present payoff under the Debtor's Contract is \$17,099.89 and  
14 the Debtor's Plan proposes to value the Vehicle at \$9,757.00. The Bankruptcy Act effective  
15 10/17/2005 provides that, for purposes of paragraph 5 of § 1325(a), section 506 shall not apply to  
16 a claim described in that paragraph if the creditor has a purchase money security interest securing  
17 the debt consisting of a motor vehicle for personal use by the debtor if the debt was incurred  
18 within 910 days preceding Debtor's petition date. Debtor executed the Contract for the Vehicle  
19 on 6/15/2005, 449 days preceding the date of the filing of Debtor's petition on 9/07/2006.  
20 Therefore, Debtor's attempt to cram down the value of the Vehicle is in violation of § 1325(a)(9)  
21 and Secured Creditor's claim should be allowed in its entirety in the amount of \$17,099.89.  
22 Therefore, in order to confirm the Plan over Secured Creditor's objection, the Plan must provide  
23 for payment of Secured Creditor's claim in full in the amount of \$17,099.89.

**THE PLAN'S PROPOSED INTEREST RATE FAILS TO PROVIDE THE PRESENT  
VALUE OF SECURED CREDITOR'S CLAIM AS REQUIRED  
BY 11 U.S.C. § 1325(a)(5)(B)(ii)**

Secured Creditor objects to confirmation of Debtors' Plan on the grounds that the interest rate of 7.00% set forth in the Plan fails to provide Secured Creditor with the full value of its claim in violation of 11 U.S.C. § 1325(a)(5)(B)(ii). In a recent ruling by the Supreme Court, the court held that §1325(a)(5)(B) does not require that the terms of the cram down loan match the terms to which the debtor and creditor agreed prebankruptcy, nor does it require that the cram down terms make the creditor subjectively indifferent between present foreclosure and future payment." *Lee M. Till et ux. v. SCS Credit Corporation*, 124 S.Ct. 1951 (2004). The court ruled that the formula approach is the correct method for determining the cram down rate of interest on the secured value of a vehicle being paid through a Chapter 13 Plan. This approach looks to the national prime rate and requires the bankruptcy court to adjust this rate upwards to compensate the creditor for the "greater risk of nonpayment" bankruptcy debtors frequently pose. The factors to review in determining the adjustment to the national prime rate of interest include the estate's circumstances, the security's nature, and the reorganization plan's duration and feasibility.

In this particular case, the Vehicle is a rapidly depreciating asset. Secured Creditor requests that the Court's formula approach should look to the national prime rate, which was 8.25% at the time of Debtor's petition, and adjust that rate upward by at least 3% in order for Secured Creditor to receive 11.25% interest on its claim. This prime-plus rate of 11.25% would compensate Secured Creditor for the greater risk of nonpayment that Debtor now poses.

**DEBTOR'S PROPOSED MONTHLY PAYMENT FAILS TO ADEQUATELY PROTECT  
SECURED CREDITOR AS REQUIRED BY 11 U.S.C. § 1326(a)**

Secured Creditor objects to confirmation of Debtor's Plan on the grounds that Debtor has proposed a monthly payment of only \$100 towards Secured Creditor's claim which fails to adequately protect Secured Creditor as required by 11 U.S.C. § 1326(a).